

Full Freighter Incentive Program (Summer 17 and Winter 17)

The following document is a translated version of the **GRU AIRPORT Full Freighter Incentive Program** ("Incentive Program"). For all legal matters, the Portuguese Version of this program, available at www.gru.com.br, is the official version and any doubt will be clarified according to the Portuguese version.

Requisites

1.1. Are eligible to enter the Incentive Program the airlines that cumulatively fulfill the following criteria:

- (a) Operate regular full freighters routes, which is, operations that do not transport passengers and with a given authorization by ANAC ("HOTRAN");
- (b) Operate new international routes or added frequencies from Summer 16 – IATA Season for existing international routes, with origin or destination at Guarulhos Airport and Africa, North America, Asia, Europe or Oceania;
- (c) Operate outside peak period¹ (arrival and departure): **(i)** from 05:00 to 10:59 and 16:00 to 22:59 (local time) , for Summer/2016, and **(ii)** from 06:00 to 11:59 and 17:00 to 23:59 hours, for Winter 2016/2017;
- (d) Operate, weekly frequency with a monthly regularity above 80%;
- (e) Operate with punctuality above 80%, on each flight season; and
- (f) In case of one or more of the eligibility conditions or other specific conditions for each point in the incentive program are non-respected, the airlines should reverse (with monetary updating) the values of the landing fees.

¹The Peak Period of Operations mentioned in the requisites title, letter (c) are considered to arrival and departures. All the scheduling is considering the local time. The incentive will only be provided if both operations, arrival and departure, occur outside of the informed peak period.

Incentives

2.1. The incentive is given if all conditions from item 1.1 are met by the airline. The incentive is 100% exemption of the Landing Fee value at the time of each landing flight at Guarulhos Airport.

2.2. GRU Airport has the right to change or cancel the conditions of this program at any time, without any further notice, with a 30-day notice.

Submission

3.1. Airlines eligible for the program should submit their request by email incentivos@gru.com.br, forwarding the following documentation:

- (i) Published Hotran to verify the requisites (a), (b) and (c);
- (ii) A signed copy of the portuguese version (original version) of the Incentive Program. The signature must be from the legal representative from the airline;
- (iii) The oficial documents stating the legal power of the legal representatives stated on item 3.1. (ii);

Applicability

The Airline willing to register in the **Incentive Program** should sign the Portuguese Version of this program accepting the conditions described.

Duration

The **Incentive Program** (Summer 17 e Winter 17) is valid between March 26th 2017 and March 24th 2018.

Doubts

All the doubts related to this program will be discussed by GRU Airport based on the Portuguese Version. If needed the Parties elect the Foro da Justiça Federal de Guarulhos to settle it.

Disclaimer

The oficial and legally valid version of the **Incentive Program** is the portuguese version available at www.gru.com.br or by request from incentivos@gru.com.br.